CATERWAYS

Company Presentation
For 28 years, Caterways has been developing the market in Cyprus, Greece and overseas, offering solutions to customers packaging needs.
OUR VISION
To become a multinational company, a major player in the global catering disposables market.
Vision without execution is an hallucination.

OUR MISSION
To make profit and create legitimate wealth.
Profit is the reward for having gang-ho employees, raving fan customers and valued suppliers

OUR VALUES
Integrity | Dignity | Reliability | Fairness | Sensitivity
OUR MILESTONES

• 1989  Founding of Caterways Co Ltd.
• 1994  Establishment of subsidiary Caterways Hellas.
• 1999  Caterways Express is formed and starts operations in Limassol.
• 2000  Central offices and department store in Kennedy Avenue starts operations.
• 2001  Production activities begin.
• 2004  Caterways Alasia becomes exclusive supplier of disposable products for Athens Olympic Games.
• 2006  Re-structuring of Caterways Hellas for better performance and productivity.
• 2007-2010  Investment in new production machines for paper bags, wraps, napkins and sugar sticks.
• 2012  Relocation and settlement in new premises in Latsia.
• 2014  Achieved certification in BRC/IOP with Grade A and ISO 22000
• 2015  Achieved certification with BRC Packaging Grade AA
• 2016  Best year in total sales
• 2017  +9% increase in total sales
• Presently growing exports
OUR ORGANISATIONAL CHART

Caterways Co. Ltd

Managing Director

Logistics Department
- Warehouse Manager
  - Assistant Storekeeper
  - Warehouse Personnel
- Purchasing Manager
  - Logistics Officer
  - Delivery Personnel

Sales Department
- Sales Manager
  - Sales Representatives

QHS Department
- QHS Officer

Administration Department
- Chief Accountant
  - Accounts Assistants
  - Secretary

Production Department
- Production Manager
  - Production Line Supervisors
  - Machine Operators
OUR COMPANY IN NUMBERS

- 27 years of continuous growth
- 2 countries with presence: Cyprus and Greece
- 1500 square meters of production area
- 2500 square meters of warehouse area
- 7 owned vehicles distributing all over Cyprus
- 300 major customers in Cyprus

- 150 major customers in Greece
- 30 production machines
- 1000 fast moving codes
- 1000 production codes of which 350 stock items
- 55 employees in Cyprus
- 6 employees in Greece
In the year 2002 Caterways adopted a set of values named “The New Era” which are to guide the company in all the business activities. These values and principles have been made public and advised to all customers and suppliers and have become a way of life for all staff.

Caterways is now entering the Third Era “From Good to Great”
• To offer one stop supply solution for food service and packaging
• We build long term customer relationships
• We have 300 major customers in Cyprus and 150 in Greece
• Customer categories: airlines, fast food chains, cruise lines, hotel chains, coffee franchises, industrial caterers and bakeries
• Multinational customers: McDonald's, KFC, Pizza Hut, Taco Bell, Pepsi Cola, Burger King, Coca Cola, Aegean Airlines, Newrest, IKEA, Costa Coffee, Gloria Jeans, SSP, Goody’s, Flocafe, Gefsinus.
• Exports to Europe and Middle East
Our concept is to supply customers with their special print products, using paper as raw material. We manufacture paper coasters, napkins, paper bags, paper wraps, paper cups, ice cream cups, salad bowls, plastic lids and sugar, pepper, salt and sweetener sticks.

**OUR PRODUCTION**

- Very short lead time for delivery
- Immediate response to new requirements
- High quality products and service
- Support local industry and create new jobs
- Strong organisational structure and culture
- Technical know how

**OUR COMPETITIVE ADVANTAGE**
OUR QUALITY STANDARDS
Since January 2013 our company operates from a state of the art facility located in the entrance of Nicosia.
OUR FACTORY

600m² of offices
Caterways follows a customer orientated culture, with the primary goal to market high quality products at competitive prices.
Caterways is active in the production and supply of a wide range of food service disposables for airlines, cruise lines, hotels, restaurants, bakeries, confectioneries, fruits and meat packers, etc.
OUR FACTORY

1000m² of raw material warehouse
OUR FACTORY

1500m² of production area
With the latest technology machinery available in the new premises, the company's manufacturing capabilities are expanded.
Caterways’ expansion of its product line aims to serve the specialized market, providing customers with printed paper products.
OUR FACTORY

1500m² of finished products warehouse
The ample storage space at the new premises ensures a smooth-running workflow.

+3500m² production area | +3000m² storage area | +500m² office space

Building cost €4M | New machines investment €6M
OUR NEW FACTORY
OUR NEW FACTORY
OUR NEW FACTORY
OUR NEW FACTORY
NEW PRODUCTION ITEMS

• Square bottom SOS bags
• Paper bags with handles
• Paper boxes
• Printing plastic cups
• High speed production of paper cups (Starting in 2018)
• Placemats – trays mats
Our ambition is to continue building mutually beneficial relationship and to cover all packaging needs of our customers in Cyprus and Greece.

At the same time we aspire to become a valued and important supplier in other markets, beyond Cyprus and Greece.
At Caterways you will find a reliable partner who can meet all your packaging needs.
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