

# Company Presentation



**Good to GREAT**

**From 1989, Caterways has been developing the market in Cyprus, Greece and overseas, offering solutions to customers' packaging needs.**

**Since January 2013, our company operates from a state of the art facility located in the entrance of Nicosia**



# CATERWAYS

Founding of Caterways Co Ltd  
**1989**



Caterways Express is formed and starts its operations in Limassol  
**1999**

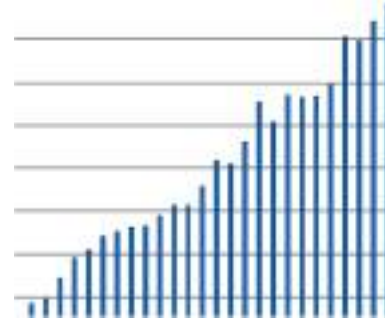


Production activities begin  
**2001**

Investment in new production machines for paper bags, wraps, napkins and sugar sticks  
**2007**



Achieved Certification with BRC Packaging Grade AA  
**2014-2018**



Best year in total sales  
**2019**

**1994**  
Establishment of subsidiary Caterways Hellas



**2000**  
Central Offices and Department Store in Nicosia Starts Operations



**2004**  
Caterways Hellas becomes exclusive supplier of disposable products for Athens Olympic Games



**2012**  
Relocation and settlement in new premises in Latsia



**2014**  
Exhibited at Interpack



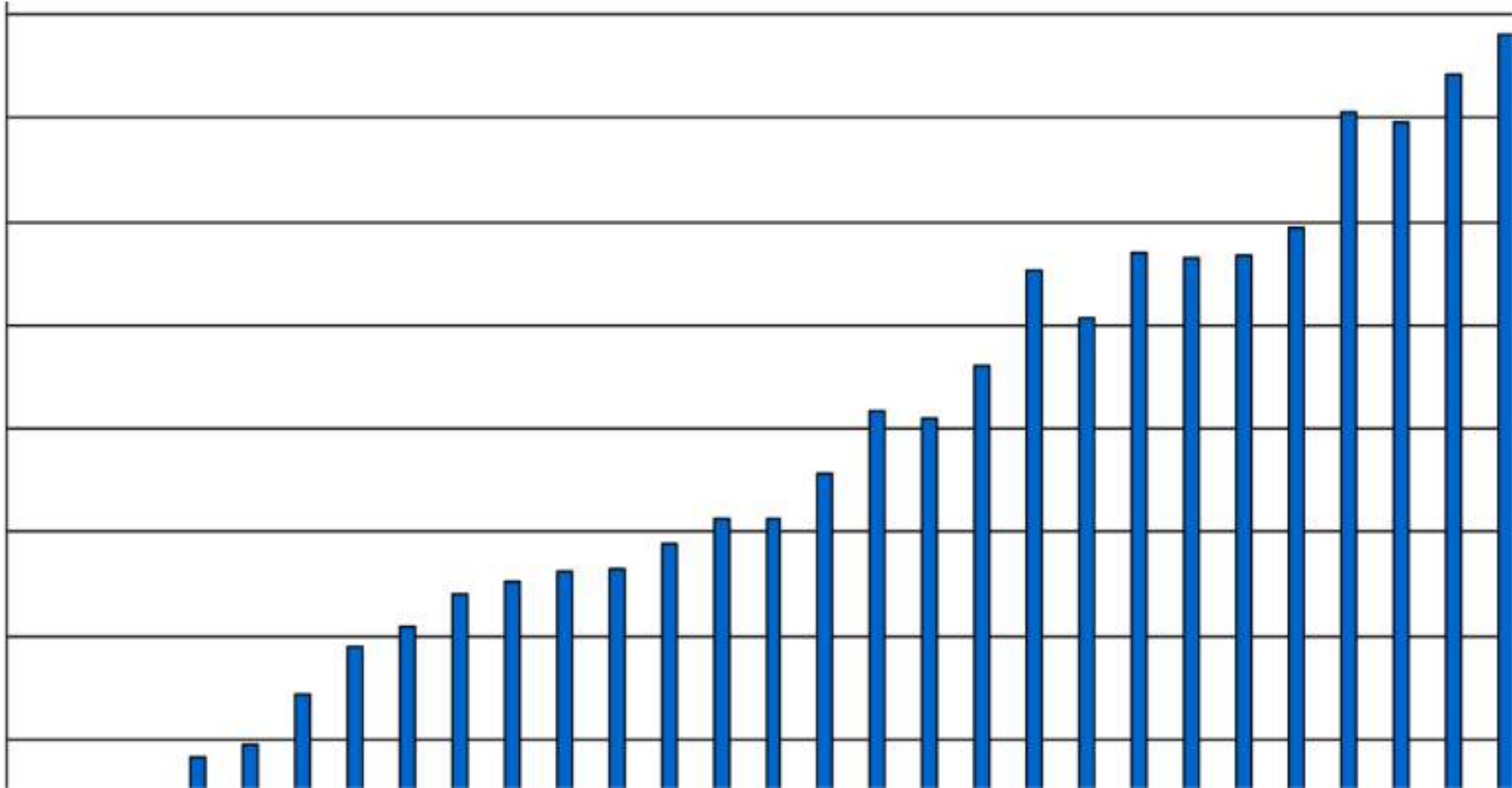
**2018**  
FSC-COC Certification



**2019**  
Extension of existing industrial premises completed



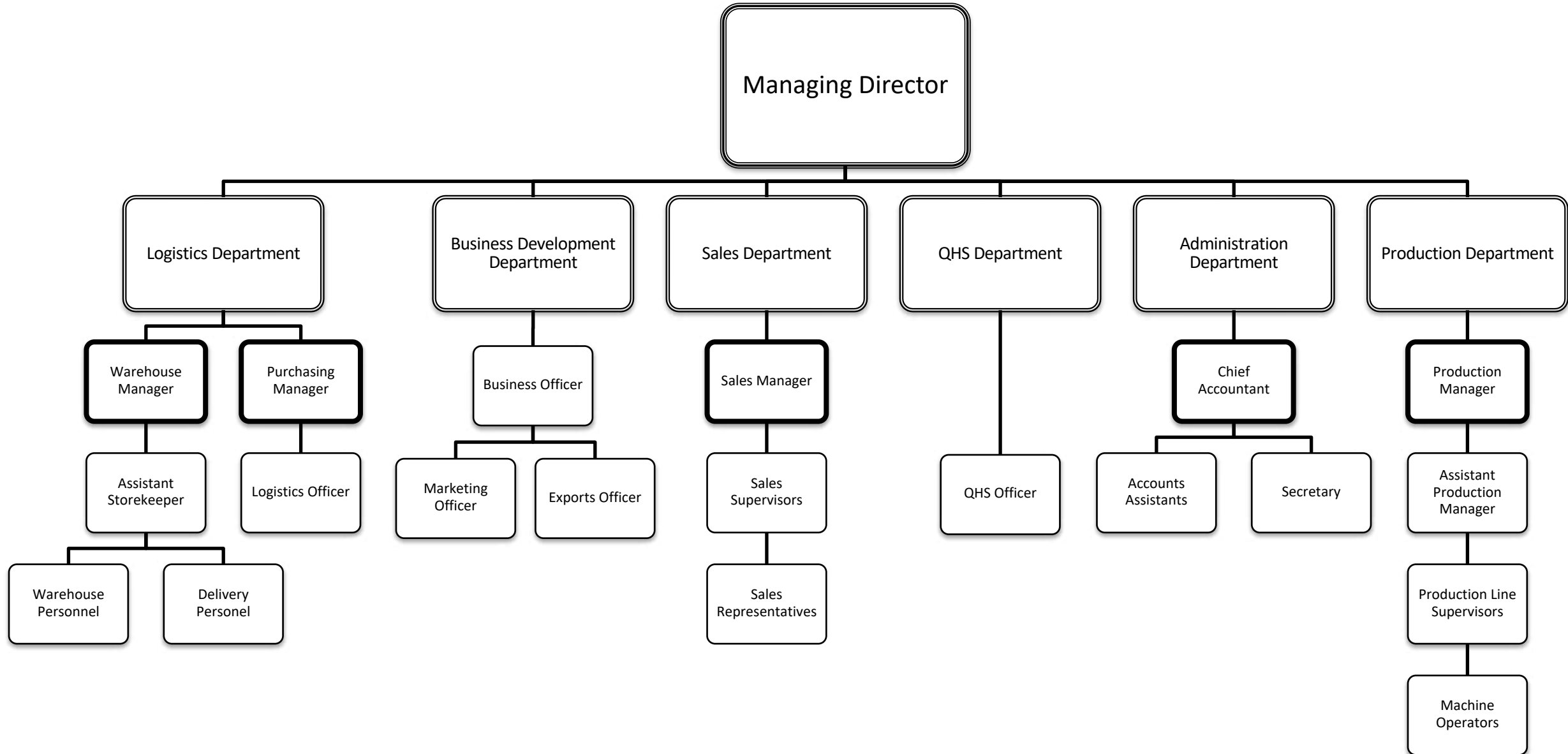
# OUR TURNOVER – 1989-2019



# OUR COMPANY IN NUMBERS

<b>30</b>	<b>Years of continuous growth</b>
<b>2</b>	<b>Countries with presence: Cyprus and Greece</b>
<b>5000</b>	<b>Square meters of production area</b>
<b>5500</b>	<b>Square meters of warehouse area</b>
<b>18</b>	<b>Owned vehicles distributing all over Cyprus</b>
<b>400</b>	<b>Major customers in Cyprus</b>
<b>150</b>	<b>Major customers in Greece</b>
<b>40</b>	<b>Production machines</b>
<b>1000</b>	<b>Fast moving codes</b>
<b>72</b>	<b>Employees in Cyprus</b>
<b>6</b>	<b>Employees in Greece</b>

# ORGANISATIONAL CHART



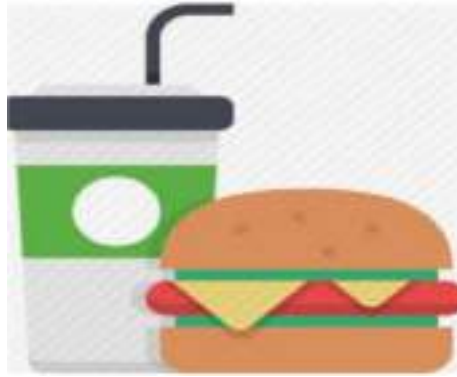


# STRATEGY

Bakeries-Confectioneries-Catering



Quick Service-Snack- Restaurants



Cafeterias

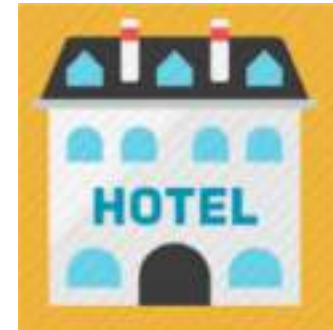


Supermarkets



**TO OFFER A ONE STOP SUPPLY  
SOLUTION FOR FOOD SERVICE  
AND PACKAGING**

Hotels



Food Packers



Distributors/Wholesalers



# CUSTOMERS





# OUR PRODUCTION

Paper SOS Bags



Paper Cups



Paper Bags with Handle



Paper Kraft Bags



**Our concept is to supply customers with their special print products, using paper as raw material from sustainably sourced forests**

Paper Napkins



Paper Coasters



Sugar Sticks and Other Sachets



Paper Straws



Paper Wraps



Paper Bowls



# OUR COMPETITIVE ADVANTAGE



# QUALITY IN EVERYTHING WE DO



## CERTIFICATIONS/ SYSTEMS

### BRC/IOP

Production of paper cups, bags, coasters, wraps and napkins with flexographic printing; plastic lids

### ISO 22000:2005

Packaging of salt, pepper and sugar sticks

### Health & Safety by legislation

### Environmental Protection

### FSC-COC Certification

## POLICIES

The New Era

Good To Great

Quality, Health and Safety and

Hygiene Policy

Social Workplace Accountability  
Policy

Employees Manual

Food Safety and Operational

Instructions and Policies

## AUDITS

Yearly BRC Audit

Yearly ISO 22000 Audit

SWA Audit by Arche Advisors

2<sup>nd</sup> party audits for major clients

Health Authorities



# GOOD TO GREAT



Growing  
Resolute  
Ethical  
Accountable  
Teams





# Good To Great

Growing Resolute Ethical Accountable Teams

# CATERWAYS



## VISION

To become a multinational company, a major player in our field.



## PURPOSE

We provide consistent quality products at competitive prices. We are service oriented, customer focused and fast to deliver results. We care for our people, our shareholders and the communities in which we live and work to achieve prosperity



## VALUES

Resolute - Ethical - Accountable - Faithful - Innovative



## PRINCIPLES

Safety – Quality – Cashflow – Profitability – Service – Sales



## CULTURE

Our culture: Living excellence as a team.



## SUSTAINABILITY

Go Green - There is No Planet B!  
Save the ecosystem, the environment, the forests and the oceans.



## STRATEGY

We offer a one stop supply solution to the food service and packaging industry, and build long term business relationships.



## DIRECTION

True North! All our activities are guided by our Vision, Purpose, Values, Principles, Culture, Sustainability and Strategy.

# THE 3RD ERA FROM 2018

## GOOD TO GREAT PROJECT

### Main Objectives



- ✓ **Put health and safety first**
- ✓ **Offer consistent quality products**
- ✓ **Offer immaculate service**
- ✓ **Competitive prices**
- ✓ **Build and maintain high level business relationships**
- ✓ **Company to offer goods and services beyond expectation**
- ✓ **Enemy of Great is good**

# GO GREEN

We have launched a new line of Sustainable Packaging that captures the latest innovations in the industry.

Social responsibility, respect and care for the environment requires action today and we are committed to reduce our environmental impact.

Our new range will consist of items made from environmentally friendly materials that are renewable, plant based, biodegradable, compostable or recyclable.

We believe that we have a duty to the next generations and the environment to collectively develop a sustainable, circular economy.



# OUR NEW FACTORY





# OUR TEAM



# THANK YOU!



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