

# Company Presentation



**Good to GREAT**





From 1989, Caterways has been developing the market in Cyprus, Greece and overseas, offering solutions to customers' packaging needs

Since January 2013, our company operates from a state of the art facility located in the entrance of Nicosia

In November 2019, the expansion of our existing industrial premises was completed



# CATERWAYS

Founding of  
Caterways Co Ltd  
**1989**



Caterways  
Express is  
formed and  
starts its  
operations in  
Limassol  
**1999**



Production  
activities  
begin  
**2001**

Investment in  
new production  
machines for  
paper bags, wraps,  
napkins and sugar  
sticks  
**2007**

## BRCGS

Packaging Materials

**CERTIFICATED**

Achieved  
Certification  
with BRC Packaging  
Grade AA  
**2014-2020**



Extension  
of existing  
industrial  
premises  
Completed  
**2019**



New Owned  
Head Offices  
In Athens  
**2021**

**1994**  
Establishment  
of subsidiary  
Caterways  
Hellas



**2000**  
Central  
Offices and  
Department  
Store  
in Nicosia  
Starts  
Operations



**2004**  
Caterways  
Hellas becomes  
exclusive supplier of  
disposable products for  
Athens Olympic Games



**2012**  
Relocation  
and settlement  
in new premises  
in Latsia



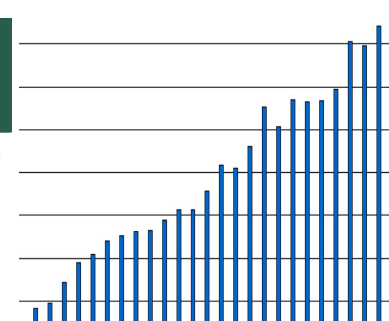
**2014**  
Exhibited  
at Interpack



**2018**  
FSC-COC  
Certification



Best year  
in total sales  
**2021**

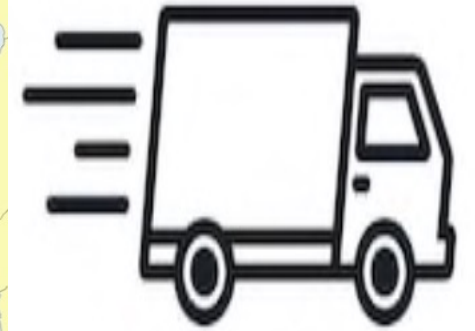


# NUMBERS

**500 Strategic Customers**  
**32 Years of Growth**



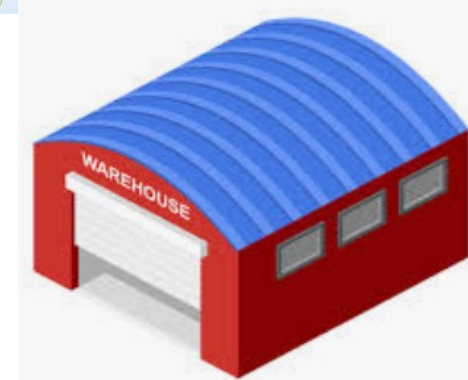
**64 Employees**



**16 Owned Vehicles**



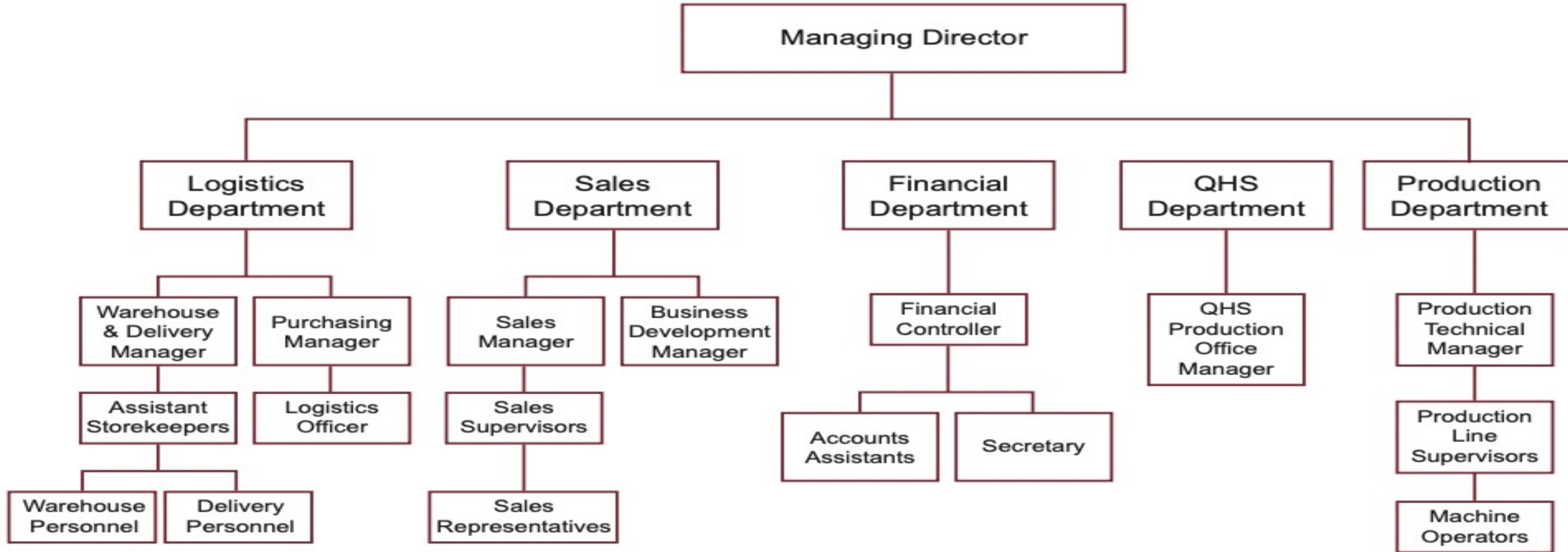
**40 Production Machines**  
**3000m<sup>2</sup> Production Area**



**1,000 Fast Moving Codes**  
**3000m<sup>2</sup> Warehouse Area**



# ORGANISATIONAL CHART



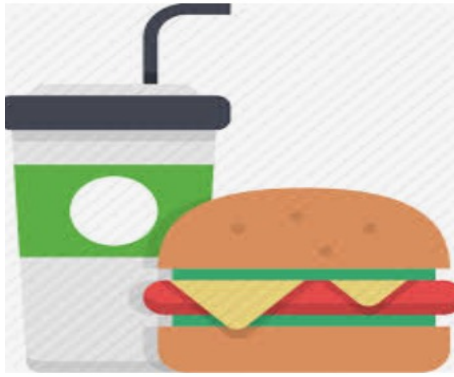
Caterways is staffed by competent, well trained educated highly motivated very experienced individuals who are adequate for the position held by each one. Each employee is advised of his work description and what is required of them. There is a close evaluation of each employee and everybody is rewarded with an annual performance bonus

# STRATEGY

Bakeries-Confectioneries-Catering



Quick Service-Snack- Restaurants



Cafeterias

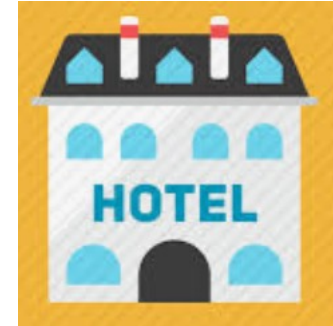


Supermarkets

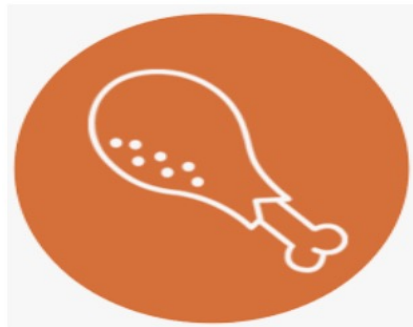


**TO OFFER A ONE STOP SUPPLY  
SOLUTION FOR FOOD SERVICE  
AND PACKAGING**

Hotels



Food Packers

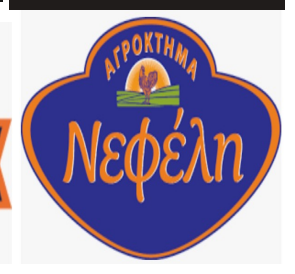


Distributors/Wholesalers





# CUSTOMERS



# PRODUCT RANGE



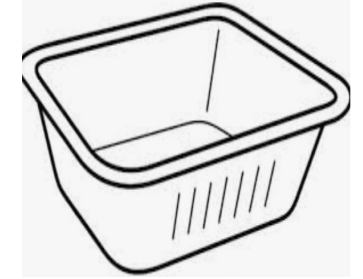
AM – Paper Napkins



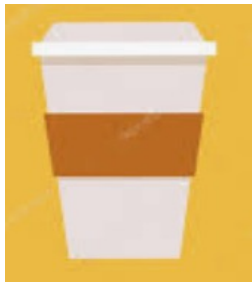
AA/AC – Meal Service & Drink Essentials



AE – Plastic Bowls & Containers



AI – Aluminium Containers



AG – Paper & Plastic Cups

**We offer consistent quality products  
at competitive prices**



AH/AD  
Paper Bags & Wraps  
Paper/Bagasse Boxes & Trays



AO – Guest Courtesy



AB – Workwear Disposables



AJ/AK – Foil/Film/Baking Paper/Doyleys



AU – Meat & Produce Trays



# OUR PRODUCTION

Paper SOS Bags



Paper Cups



Paper Bags with Handle



Paper Kraft Bags



**Our concept is to supply customers with their special print products, using paper as raw material from sustainably sourced forests**

Paper Napkins



Paper Coasters



Sugar Sticks and Other Sachets



Paper Straws



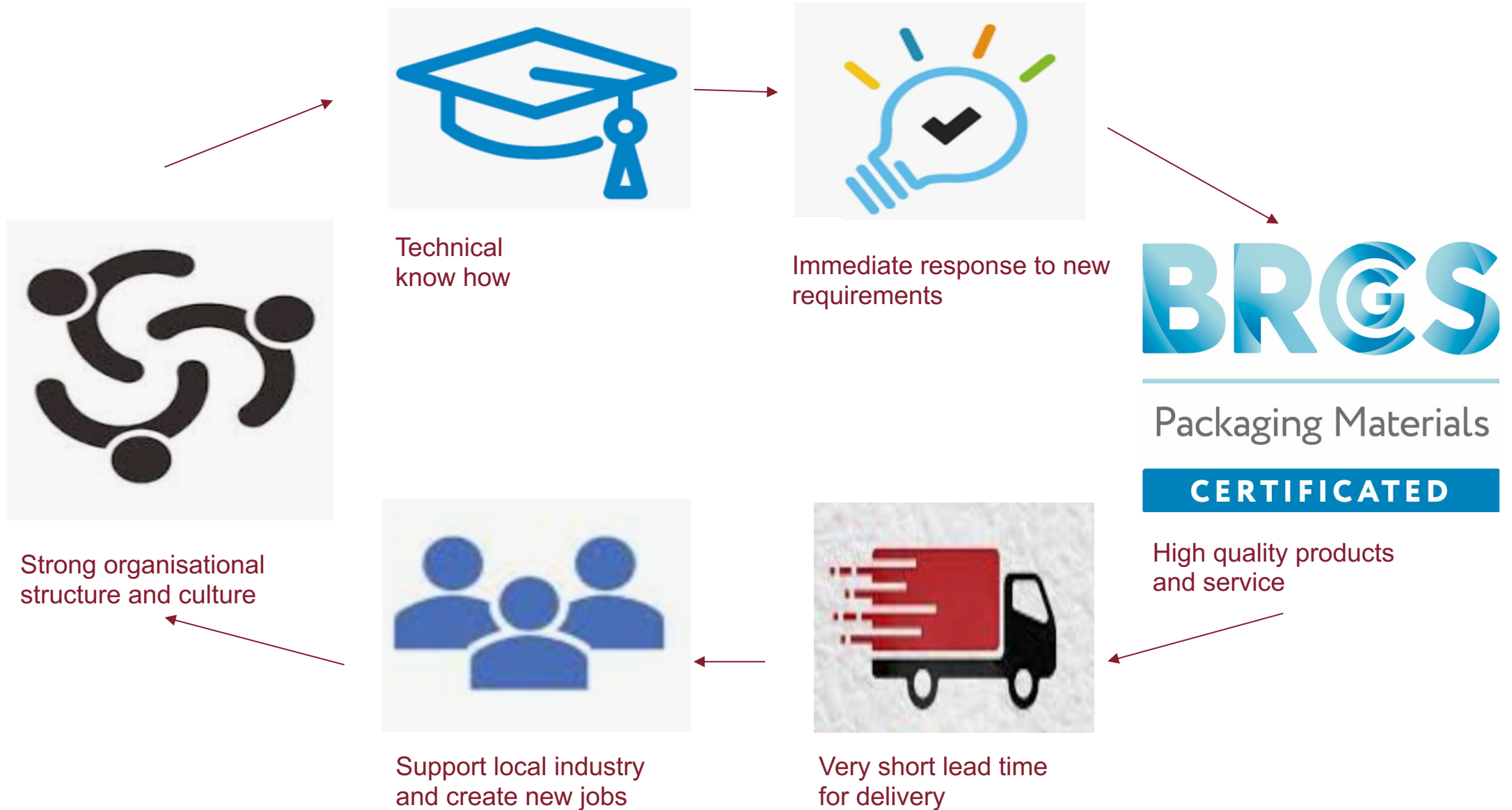
Paper Wraps



Paper Bowls



# OUR COMPETITIVE ADVANTAGE





# CERTIFICATES

# BRGS

Packaging Materials

**CERTIFICATED**



**The mark of  
responsible forestry**

# GOOD TO GREAT



Growing  
Resolute  
Ethical  
Accountable  
Teams





# Good To Great

Growing Resolute Ethical Accountable Teams

## CATERWAYS



### VISION

To become a multinational company, a major player in our field.



### PURPOSE

We provide consistent quality products at competitive prices. We are service oriented, customer focused and fast to deliver results. We care for our people, our shareholders and the communities in which we live and work to achieve prosperity



### VALUES

Resolute - Ethical - Accountable - Faithful - Innovative



### PRINCIPLES

Safety – Quality – Cashflow – Profitability – Service – Sales



### CULTURE

Our culture: Living excellence as a team.



### SUSTAINABILITY

Go Green - There is No Planet B!  
Save the ecosystem, the environment, the forests and the oceans.



### STRATEGY

We offer a one stop supply solution to the food service and packaging industry, and build long term business relationships.



### DIRECTION

True North! All our activities are guided by our Vision, Purpose, Values, Principles, Culture, Sustainability and Strategy.

# THE 3RD ERA FROM 2018

## GOOD TO GREAT PROJECT

### Main Objectives



- ✓ Put health and safety first
- ✓ Offer consistent quality products
- ✓ Offer immaculate service
- ✓ Competitive prices
- ✓ Build and maintain high level business relationships
- ✓ Company to offer goods and services beyond expectation
- ✓ Enemy of Great is good



# GO GREEN

**We have launched a new line of Sustainable Packaging that captures the latest innovations in the industry.**

**Social responsibility, respect and care for the environment requires action today and we are committed to reduce our environmental impact.**

**Our new range will consist of items made from environmentally friendly materials that are renewable, plant based, biodegradable, compostable or recyclable.**

**We believe that we have a duty to the next generations and the environment to collectively develop a sustainable, circular economy.**



# OUR NEW FACTORY





# OUR FACILITIES





# OUR TEAM





# THANK YOU!



Nicosia  
68, Tripoleos, Industrial Area  
Latsia, Nicosia 2235 Cyprus

Athens  
23, Tharipou Street  
Neos Kosmos, Athens 11745 Greece

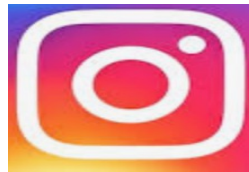


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